



## Trade-in / Upgrade / Discount Offer – for monitoring Carbonaceous Aerosols

**Aerosol Co. is pleased to introduce two revolutionary products:  
the CASS combination for OC/EC analysis  
and the new AE43 Portable Aethalometer.**

**We are offering special discounts and incentives to upgrade your  
existing equipment for monitoring Carbonaceous Aerosols.**

**These offers are valid until 1-April-2021.**

Dear Customers,

Ljubljana, October 2020

Magee Scientific is the originator of the Magee Scientific Aethalometer®, the world's most-widely-used instrument for the real-time measurement of Black Carbon (BC) aerosol particles in the atmosphere. Carbonaceous aerosols are harmful in many ways; obvious to everyone, as proved by thousands of scientific articles and research projects over the last 40 years; and are not defended by any industry or political power.

In 2020, we launched two new products:

The CASS combination (Carbonaceous Aerosol Speciation System) is a revolutionary real-time OC/EC system specifically designed for field use and routine monitoring. It is rugged and reliable – with “**No glass, No gas, No catalyst**”.

The next-generation model AE43 Portable Aethalometer offers all the performance and features of the industry-standard reference instrument AE33 – but in a compact chassis specifically designed for portable or mobile operation.

**To introduce these new products to the air-quality monitoring and research communities, we are making the following limited-time offers:**

## Offer #1 – Upgrade AE33 or TCA08 to CASS

- a) If you currently own an AE33 Aethalometer, we can offer a special promotional price to add the TCA08 Total Carbon Analyzer and combination chassis. This will create the complete CASS system.



- b) If you currently own a TCA08 Total Carbon Analyzer, we can offer a special promotional price to add the AE33 Aethalometer and combination chassis. This will create the complete CASS system.



For further information please contact us directly at [sales@aerosol.eu](mailto:sales@aerosol.eu) or your authorized representative.

## Offer #2 – Exchange old thermal analyzer for complete CASS system

If you currently own a thermal carbon analyzer (“OC/EC instrument”), we can offer a special promotional price to replace it with the complete combination CASS system.

For further information please contact us directly at [sales@aerosol.eu](mailto:sales@aerosol.eu) or your authorized representative.



## Offer #3 - Trade-in any older Aethalometer for a new model AE43 Portable Aethalometer

If you currently own an old Magee Scientific Aethalometer® (e.g. AE42, AE31, AE22, ...); or any other Black Carbon monitor; we can offer a special promotional price to replace it with the brand new Magee Scientific model AE43 Portable Aethalometer.

For further information please contact us directly at [sales@aerosol.eu](mailto:sales@aerosol.eu) or your authorized representative.



### Special Terms and Conditions:

1. For 'Upgrade Offer #1', we will need to receive copies of the original purchase contracts for either (a) the AE33; or (b) the TCA08; which is being upgraded.
2. For 'Exchange Offer #2', we will need to receive the old equipment/or part of it (e.g. its vital part) at our premises in Ljubljana (or delivered to your authorized representative) before we ship the new CASS system.
3. For 'Trade-in Offer #3', we will need to receive and verify the old equipment/or part of it (e.g. its vital part) at our premises in Ljubljana (or delivered to your authorized representative) before we ship the new AE43.

This incentive offer is valid until 1-April-2021 but may be withdrawn, modified, cancelled, or extended at any time without notice.

### Further information

For more details please contact us at [sales@aerosol.eu](mailto:sales@aerosol.eu) or your authorized representative.